

Segment Information

(1) Business Segments

	Three months ended June 30			
	Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions) 2016
	2015 (A)	2016 (B)		
Information & Telecommunication Systems	451,584 18%	435,078 18%	96	4,224
Social Infrastructure & Industrial Systems	435,744 17%	483,052 20%	111	4,690
Electronic Systems & Equipment	258,759 10%	255,929 11%	99	2,485
Construction Machinery	177,355 7%	161,302 7%	91	1,566
High Functional Materials & Components	402,693 16%	351,409 15%	87	3,412
Automotive Systems	241,104 9%	232,921 10%	97	2,261
Smart Life & Ecofriendly Systems	203,685 8%	139,829 6%	69	1,358
Others	305,324 12%	213,104 9%	70	2,069
Financial Services	90,785 3%	89,284 4%	98	867
Subtotal	2,567,033 100%	2,361,908 100%	92	22,931
Corporate items & Eliminations	(253,010)	(231,441)	—	(2,247)
Revenues Total	2,314,023	2,130,467	92	20,684
Information & Telecommunication Systems	8,927 8%	12,223 14%	137	119
Social Infrastructure & Industrial Systems	10,609 9%	4,357 5%	41	42
Electronic Systems & Equipment	15,748 14%	13,613 16%	86	132
Construction Machinery	5,008 4%	2,147 2%	43	21
High Functional Materials & Components	31,296 28%	27,595 32%	88	268
Automotive Systems	10,873 10%	7,316 9%	67	71
Smart Life & Ecofriendly Systems	7,194 6%	690 1%	10	7
Others	10,900 10%	7,003 8%	64	68
Financial Services	12,132 11%	10,753 13%	89	104
Subtotal	112,687 100%	85,697 100%	76	832
Corporate items & Eliminations	2,703	5,786	—	56
Adjusted operating income Total	115,390	91,483	79	888
Information & Telecommunication Systems	8,423 6%	757 1%	9	7
Social Infrastructure & Industrial Systems	8,646 6%	(6,146) (10%)	—	(60)
Electronic Systems & Equipment	17,283 12%	11,500 20%	67	112
Construction Machinery	5,235 3%	1,433 3%	27	14
High Functional Materials & Components	62,298 42%	23,372 40%	38	227
Automotive Systems	11,690 8%	7,800 13%	67	76
Smart Life & Ecofriendly Systems	8,427 6%	3,348 6%	40	33
Others	12,236 8%	4,824 8%	39	47
Financial Services	12,660 9%	11,222 19%	89	109
Subtotal	146,898 100%	58,110 100%	40	564
Corporate items & Eliminations	(430)	54,361	—	528
EBIT Total	146,468	112,471	77	1,092

Notes: Revenues by business segment include intersegment transactions.

(2) Revenues by Market

	Three months ended June 30			
	Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions) 2016
	2015 (A)	2016 (B)		
Japan	1,118,941 48%	1,047,047 49%	94	10,166
Asia	554,250 24%	436,700 20%	79	4,240
North America	322,063 14%	290,889 14%	90	2,824
Europe	207,110 9%	259,057 12%	125	2,515
Other Areas	111,659 5%	96,774 5%	87	940
Overseas Revenues Subtotal	1,195,082 52%	1,083,420 51%	91	10,519
Total Revenues	2,314,023 100%	2,130,467 100%	92	20,684